UNITED UNIVERSITY – PRAYAGRAJ COURSE CURRICULUM I (2021-22) B.B.A. LL.B.

	Semester I				
	Papers	L	Т	Р	Credits
1	CL 1 – Contract I	3	1	0	4
2	CL 2 – Legal Methods	3	1	0	4
3	English 1/2	3	1	0	4
4	Major 1/6(Organizational Behaviour)	3	1	0	4
5	Minor I - 1/3(Human Resource Management)	3	1	0	4
6	Minor II - 1/3(Accounting Practices & Practices)	3	1	0	4
7	PSDC(Computer Application)	4	0	1	4
8	Internship A of 1	2	0	0	2
9	Seminar Lectures	4	0	0	4
10	Professional Proficiency	2	0	0	2
	Total	29	6	1	36
	Se	emester	III		
	Papers	L	Т	Р	Credits
1	CL 5 – Constitution I	3	1	0	4
2	CL 6 – Family Law I	3	1	0	4
3	EL 1 – Interpretation	3	1	0	4
4	Major (Business Strategic Management)	3	1	0	4
5	Minor I – (Cost and Management Accounting)	3	1	0	4
6	Minor II – Compensation Management	3	1	0	4

Semester II					
	Papers	L	Т	Р	Credits
1	CL 3 – Contract II	3	1	0	4
2	CL 4 - Tort	3	1	0	4
3	English 2/2	3	1	0	4
4	Major 2/6(Principles of Management)	3	1	0	4
5	Minor I – (Talent Management)	3	1	0	4
6	Minor II – (Principles of Financial Management)	3	1	0	4
7	PSDC(IT FOR LAWYERS)	3	0	1	4
8	Internship B of 1	2	0	0	2
9	Seminar Lectures	6	0	0	6
10	Professional Proficiency	2	0	0	2
	Total	29	6	1	36
	S	emester	r IV		
	Papers	L	Т	Р	Credits
1	CL 7 – Constitution I	3	1	0	4
2	CL 8 – Family Law II	3	1	0	4
3	CL 9 - IPC	3	1	0	4
4	EL 2 – Human Rights	3	1	0	4
5	Major- International Business Management	3	1	0	4
6	Major-Import export documentation	3	1	0	4

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7	PSDC(Universal Value Education)	4	0	0	4	7
8	Professional Proficiency	2	0	0	2	8
9	Internship 1 - Assessment	0	0	2	2	9
10	Seminar Lectures	4	0	0	4	10
	Total	28	6	2	36	
	S	emester	V			
	Papers	L	Т	Р	Credits	
1	CL 10 – Admin. Law	3	1	0	4	1
2	CL 11 - CPC	3	1	0	4	2
3	CL 12 – Property Law	3	1	0	4	3
4	Business Environment	3	1	0	4	4
5	EL 3 – Cyber Law	3	1	0	4	5
6	Clinical 1 - ADR	3	1	0	4	6
7	PSDC(Legal Journalism)	4	0	0	4	7
8	Professional Proficiency	2	0	0	2	8
9	Internship 2 - Assessment	0	0	4	2	9
10	Seminar Lectures	4	0	0	4	10
	Total	26	6	4	36	
	Se	mester `	VII			
	Papers	L	Т	Р	Credits	
1	CL 16 - Taxation Law	3	1	0	4	1
2	CL 17 – Cr. PC	3	1	0	4	2
3	CL 18 – Pub. Inter. Law	3	1	0	4	3
4	CL 19 – Labor Law- I	3	1	0	4	4
5	EL 5 - Criminal Psychology	3	1	0	4	5
6	Clinical 3 - Draft & Plead	3	1	0	4	6

7	PSDC(Professional Time Management & Emotional Management)	4	0	0	4
8	Internship B of 2	0	0	2	2
9	Seminar Lectures	4	0	0	4
10	Professional Proficiency	2	0	0	2
	Total	28	6	2	36
	Ser	nester	VI		
	Papers	L	Т	Р	Credits
1	CL 13 – Environmental Law	3	1	0	4
2	CL 14 – Law of Evidence	3	1	0	4
3	CL 15 – Jurisprudence	3	1	0	4
4	SL 1 - Media & Law	3	1	0	4
5	EL 4 – Equity & Trust	3	1	0	4
6	Clinical 2 – Professional Ethics	3	1	0	4
7	PSDC- (Developmental Lawyering Practices)	3	0	1	4
8	Professional Proficiency	2	0	0	2
9	Internship B of 3	0	0	2	2
10	Seminar Lectures	4	0	0	4
	Total	29	6	1	36
	Sem	iester V	III		
	Papers	L	Т	Р	Credits
1	CL 20 – Labor Law- II	3	1	0	4
2	CL 21 – Company Law	3	1	0	4

Law

Victim.

Court

Law

IDR

EL 6 - Penology &

Clinical 4 - Moot

SL 2 – Bank. & Ins.

SL 3 – Inter. TL &

7	Comprehensive Viva	0	0	4	4
8	Internship – A of 4	2	0	0	2
9	Internship 3 - Assessment	0	0	2	2
10	Seminar Lectures	4	0	0	4
	Total	24	6	6	36

7	Comprehensive Viva	0	0	4	4
8	Internship – B of 4	2	0	0	2
9	Seminar Lectures	6	0	0	6
	Total	26	6	4	36

	Semes	ter IX			
	Papers	L	Т	Р	Credi ts
1	SL 4 - Competition Law	3	1	0	4
2	SL 5 - IBC	3	1	0	4
3	SL 6 – UP Land Laws	1	1	6	8
4	Internship A of 5	2	0	0	8
5	Internship 4 - Assessment	0	0	4	2
6	Legal Aid – Case Study/Counseling	1	1	4	6
7	Comprehensive Viva	0	0	4	4
	Total	10	4	18	36

	Semester	·X			
	Papers	L	Т	Р	Cre dits
1	SL 7 - IPR Laws	3	1	0	4
2	SL 8 - IPR Litigation	3	1	0	4
3	Project-work	1	1	6	8
4	Internship B of 5	2	0	0	8
5	Internship 5 - Assessment	0	0	4	2
6	Legal Aid – Case Study/Counseling	1	1	4	6
7	Comprehensive Viva	0	0	4	4
	Total	10	4	1 8	36

Semester: I Course Title: Law of Contract-I Course Code: FLUCBD101T Credit: 4

Course: BBALLB L-T-P 4-0-0

Course Objective: This course is designed to acquaint a student with the conceptual and operational parameters of various general principles relating to contract law. Itams to equip the students with the basics of Contract law to enable them to deal effectively with the various disputes related to contracts.

S. No.	Contents
Unit I	Introduction
	 Contract: Meaning, Nature andTypes Major Definitions Under IndianContract Act, 1872 Formation of an Agreement Intention to Create LegalRelationship Doctrine of Promissory Estoppel Standard Form Contracts orContracts of Adhesion Proposal and Acceptance-Their various forms, Essential Elements Counteroffer Communication Revocation- Mode of Revocation ofOffer
Unit II	Capacity to Contract(Ss.10, 11, 12,64, 65, 68) and Consideration (Ss. 23, 24 &25) What agreements are Contracts Legal Disability to Enter intoContract Minors, Persons of Unsound Mind Effects of Minors Agreement Persons disqualified by Law Liability for Necessaries Supplied to the Minor Meaning and Nature of
	 Consideration -NudumPactum Doctrine of Privity of Contract andof Consideration- Its Exceptions Exceptions of consideration Adequacy of Consideration: Present,Past and Adequate Consideration

Unit III	Free Consent (Ss. 13 – 22)
	• Consent – Definition
	• Free Consent and Vitiating Elements
	• Coercion
	• Undue Influence
	• Fraud
	Misrepresentation
	• Difference in Fraud and
	Misrepresentation; and Damagesunder Section 75 of the Indian Contract Act, 1872
	Mistake,Effect on Contracts influenced by any factor Vitiating FreeConsent
Unit IV	Limitations on Freedom of Contract (Ss. 23, 26 – 31), Quasi – Contracts and Unjust Enrichment (Ss 68 – 72)
	• Legality of Object
	Void and Voidable Agreements
	Agreements against Public Policy
	Agreements without Consideration
	• Agreements in Restraint of Marriage
	• Agreements in Restraint of Trade
	 Agreements in Restraint of LegalProceedings Ambiguous and UncertainAgreements Wagering Agreements – Itsexceptions
	Contingent Contracts
	 Doctrine of Unjust Enrichment Concept and Classification of QuasiContracts

Unit V	Discharge of a Contract (Ss. 37 –67) and Remedies for the Breach Thereof(Ss. 73,74 & 75)
	• By Performance
	Performance by Joint Promisors
	Discharge by Novation - Remission
	Accord and Satisfaction
	 Clayton's Rule of Appropriation of Payments Discharge by Impossibility of Performance - Doctrine of Frustration Discharge by Breach - AnticipatoryBreach - Actual breach Damages
	• Types of Damages
	Remoteness of damages
	Ascertainment of Damages
	• Doctrine of Quantum Meruit

Course Outcome: The outcome of this course are as follow:

- Providing an understanding of agreements, its enforceability to take shape of a contractand various provisions affecting its enforceability.
- Developing skills of analysing various legal provisions considering practical issues.
- Improving the students' level of confidence and interest in engaging with laws governing physical as well as electronic contracts and drafting the same from the viewpoint of clients' interest and well as legal accuracy.
- Providing an understanding of agreements of different natures like employment contract, non-disclosure agreements through the legal perspective.

Text Books

- 1. Dr. Avtar Singh, Law of Contract, EBC, Lucknow (12th Edn. 2017)
- NilimaBhadbhade (ed.), Mulla, Indian Contract Act and Specific Reliefs, Butterworth'sIndia, New Delhi, Vol. I & II, (12th Edn.- 2001)
- 3. Dr. R.K. Bangia: Contract, Allahabad Law Agency, Allahabad
- 4. A. C. Moitra, Law of Contract and Specific Relief, Universal Law PublishingCo.(5thEdn.2005)
- 5. J. Beatson, Anson's Law of Contract, Clarendon Press, Oxford, (28th Edn. -2002). Reference

Books:

- 1. Chitty on Contracts, Sweet & Maxwell, London, Vol. I & II, (28thEdn. 1999).
- 2. Michael P. Furmston: Cheshire, Fifoot & Furmston's Law of Contract, Oxford UniversityPress, London

E-Sources:

- 1. https://www.jstor.org/stable/43950482
- 2. <u>https://lawtimesjournal.in/category/legal-articles/indian-contract-act/</u>
- 3. <u>https://legislative.gov.in/sites/default/files/A1872-09.pdf</u>

Semester: I Course Title: Legal Methods Course Code: FLUCBD102T Credit: 4 **Course: BBA LLB**

L-T-P 4-0-0

Course Objective: The course structure on Legal Methods seeks to orient the student to the scheme of law and the essential tools, principles and methods by which the legal System operates to deliver justice. The course will entail the study of sources of law, doctrine of precedents, legal reasoning, case briefing and analogizing and interpretation of statutes and the working of the judicial process. The Course will also address basic questions such as where and how to start researching a problem, how to find authorities in support of one's proposition, how to read a case and prepare a base brief, and how to read a statute.

S. No.	Contents
Unit I	CONCEPT OF LAW, TYPES &FUNCTION
	 Perceptions on Law: Approaches to the Study of Law-Historical, Philosophical, Analytical,Sociological etcLaw as Distinctfrom Religion, Morality, Custom, and Public Opinion. Types of Law: Common Law-Civil and Criminal Law-Public and PrivateLaw-Substantive and Procedural Law-Adjective Law- International Law & Municipal Law
Unit II	SOURCES OF LAW
	• Meaning, Primary and SecondarySources,
	• Custom: Definition, Essentials, Types;Custom - Requisites of a validcustom
	• PrecedentDefinition, Essentials, Types- Binding force of custom and Precedent.
	The Doctrine of Stare Decisis - RatioDecidendi, Obiter Dicta
	• Legislation - Definition, Essentials, Types- Supreme and Subordinate legislation- Advantages of legislationover precedent and vice –versa.
Unit III	METHODS OF LAW, BASIC CONCEPTS OF INDIAN LEGALSYSTEM
	Stages in preparation of Statutes.
	• Parts of a statute and their use inunderstanding and interpreting
	statutes.
	• Classification of statutes.
	• General Clauses Act, 1897 and itsimportance.
	• Concept of Rule of Law.(Origin,Impact, Evolution Important
	Judgment)
	• Doctrine of Separation of Power(Origin, Impact, Evolution, Important Judgment)
	• Judicial Activism (Origin, Impact, Evolution, Important Judgment)

Unit IV	JUDICIAL PROCESS
	• Nature of Judicial Process.
	• Necessity and application of CaseLaw Method in the Study of Law.
	• Meaning and Importance of Dissentin Law.
	Concept of judicial process - Inductive Reasoning, Analogical Reasoning, Deductive
	Reasoning,
	• Probability, method of finding ratio of a case, reversing and distinguishing of cases, per
	incurriam, sub silentio, majority and minority opinion.
Unit V	LEGAL WRITING AND LEGALRESEARCH
	• Defining Research/Legal Research
	Importance of Legal Research
	Techniques and Types/Kinds- Legalresources- Primary- Secondary-
	• Legal Research- Doctrinal and Non-Doctrinal (Empirical)
	• Methods of Data Collection.

Course Outcome:

- Developing the skills that law students need for effectively researching and using cases, statutes and other legal materials
- To provides familiarity with legal structures, processes, and institutions
- Fostering ability to identify, read, analyze and formulate substantive arguments in favorof or against a legal proposition and to narrate the reasoning employed by judges in their judgements
- Develop an interdisciplinary perspective to the study of law and its role in our lives andto discuss the important the fundamental concepts underlying the Indian law
- Understanding the meaning of research and the steps involved in legal research.

Text Books:

- 1. S.R. Myneni, Legal Language and Legal Writing, (1st ed.), Asia Law House, Hyderabad.
- 2. V.D. Mahajan, Jurisprudence and Legal Theory, (5th ed.), Eastern Book Co., Lucknow.
- 3. S.K. Mishra, Legal Language, Legal Writing & General English, (1st ed.), AllahabadLaw Agency.
- 4. S.N. Dhyani, Jurisprudence and Indian Legal Theory, Central Law Agency
- 5. Nomita Aggarwal, Jurisprudence (Legal Theory).
- 6. B.N.M. Tripathi, An Introduction to Jurisprudence and Legal Theory.

Semester: I Course Title: English-I Course Code: ARSEGBD10T Credit: 4 Course: BBA LLB

L-T-P 4-0-0

Course Objective: Enable the students to use grammatically acceptable, intelligible and appropriate language in their communications. Orient them towards both the artistry and utility of the English language through the study of language corpus. And to provide students with the critical faculties necessary in an academic environment, on the job, and in an increasingly complex, interdependent world.

Course Content:

Course Outcome:

- 1. Students would be intelligible in all their communications. They would be familiar with representative linguistic usage in personal, professional and cultural contexts.
- 2. Students would be able to apply critical and theoretical approaches to the reading and analysis of literary and cultural texts in multiple genres.
- 3. Students would be able to identify, analyse, interpret and describe the critical ideas, values, and themes that appear in literary and cultural texts and understand the way these ideas, values, and themes inform and impact culture and society, both now and in the past.

Text Books:

General English:

- 1. High School English Grammar and Composition by Wren and Martin
- 2. Practical English Grammar Thomson and Martinet
- 3. An Intensive Course in English- by C.D. Siddhu

Legal Language

- 1. Legal Language Prof. Madabhushi Sridhar Acharyulu
- 2. Outline of Legal Language- by Dr. Anirudh Prasad
- 3. Legal Language-by Dr. Amit Sen
- 4. Legal Reasoning & Legal Writing by Richard K. Newman

General English:

- 1. Nesfield's Grammar, Composition and Usage -by N.K. Agrawal & F.T. Wood
- 2. The Official Cambridge Guide to IELTS
- 3. Oxford Advanced Learner's Dictionary A S Hornby
- 4. English:
- 1. Legislative Drafting –by G.C. Thronton
- 2. Plain Language for Lawyers- by Michele M. Asprey
- 3. Due Process of Law- by lord Denning

S. No.	Contents
Unit I	 Communication: What is Communication? Characteristic features of EffectiveCommunication. People Skills - Importance and Rolesof Soft Skills, Work ethics, Emotional Intelligence, Body Language, Leadership, Teamwork,Self-Management. Language: Nature, features, meaningand definitions The Interface between Law andEnglish Language Characteristic features of LegalEnglish
Unit II	 Language Skills – Listening, Speaking, Reading and Writing: Listening – Kinds, importance andchallenges of listening in personaland professional life.Selecting the variety of material for reading. Developing a good listening habit. Speaking – A general introduction toEnglish Phonetics – Pronunciation Paralanguage - pitch, intonation, word and sentence stress, pace, rateof speech, foghorns. The Oral Communication – Etiquettes at Court, Do's and Don'tsin Conversation, The Protocol of addressing the judges in various courts, The vertical and horizontal Communication in Court
Unit III	 Reading – Kinds, importance and challengesof reading in personal and professional life. Selecting the variety of material for reading. Developing a good reading habit. Reading Comprehension- Skills ofreading and understanding Englishlanguage. Media language (National Dailies, National Magazines and Web Sources)– News, Features, Advertisement, Editorial, Opinions, Columns, Blogs (Practical Exercises - Analysing the text and context, views, inclinations, Opinions, Rumours, Ideology, Spin Doctoring etc.) Legal texts - Skills of reading and interpreting a variety of texts on law.Extensive reading practice of legal instruments, court judgements, findings, orders and legal history.
Unit IV	 Writing -Notice, Order, Memorandum, Circular, Notification, Ultimatum, OpenLetter, Application Essay Writing – on ContemporaryIssues (Narrative, Expository, Analytical, Comparative Critical, Hypothetical, Argumentative) Short notes, Reports, Paragraph Writing, Precis, Expansion of Ideas, Critical Reviews
Unit V	 Grammar Word Classes(With special focus onPrepositions and Connectors), Usage of Tenses, SV Concord Active and Passive Voices, Directand Indirect Narration (AdvancedExercises) Simple, Compound and ComplexSentences – Transformation of Sentences Question Tags, Short Answers Common errors Vocabulary Roots and Affixes, Transformation of Word Classes, Idioms, Phrases, Proverbs.

E-Sources:

1. https://www.jstor.org/stable/42892365

2. https://www.jstor.org/stable/25700865?seq=1#metadata info tab contents

Semester: I Course Title: Organizational Behaviour Course Code: FLUCBD104T Credit: 4

Course Objective:

Objective of this course is to develop competencies and knowledge of students to become effective management professionals to orient students on recent changes and development in the field of management and to impart knowledge on Contemporary issues and challenges in the field of Management.

Course: BBA LLB L-T-P 4-0-0

S. No.	Contents
Unit I	OVERVIEW OF ORGANIZATION BEHAVIOUR Introduction: Meaning & Nature of O.B, Need & Significance of O.B, Discipline Contributing to O.B,Foundation of Individual Behavior, Organizational Models.
Unit II	PERSONALITY & PERCEPTION Personality: Meaning, Types, Importance, Determinants of Personality, Factors Affecting Personality. Perception: Concept & Meaning- Importance-Factors Influencing Perception.
Unit III	LEARNING & MOTIVATION Learning: Meaning, Significance, Types of Learning Styles, Learning Process, Theories of Learning. Motivation: Definition & Concept of Motive & Motivation
Unit IV	CONFLICT & STRESS Conflict: Nature & Meaning - Types of Conflict, Levels of Conflict, Conflict Resolution.Stress: Meaning, Sources of Stress, Consequences & Coping Strategies of Stress
Unit V	LEADERSHIP & POWER Leadership: Meaning- Significance, Leadership Styles. Power: Meaning- Concept, Types of Power, Importance.

Course Outcome:

- Comprehending the nature, functioning and design of organizations as social collectives.
- To evaluate the reciprocal relationship between the organizational characteristics and managerial behavior.
- Develop practical insights and problem-solving capabilities for effectively managing the Organizational processes.
- Analyzing the behavior of individuals and groups in organizations.
- Developing conceptual understanding of change and its implementation.

Recommended Text Books:

- 1. Robbins, Stephen P: Organizational Behavior" Prentice Hall, New Delhi.
- 2. Hersey, Paul, Kenneth H. Blanchard and Dewey E. Johnson: Management of Organisational Behaviour: Utilising Human Resources, Prentice Hall, New Delhi.
- 3. Koontz, Harold, Cyril O'Donnell, and Heinz Weihrich: Essentials of Management, Tata McGraw-Hili, New Delhi.
- 4. Aswathappa K, -Organizational Behaviour (Text, Cases and Games)l, Himalaya Publication

Recommended Reference Books:

1. Griffin, Ricky W. Organisational Behaviour, Houghton Mifflin Co., Boston.

2. Fred Luthans, Organisational Behavior, McGraw Hill, 11th Edition, 2001.

3. Newstorm, J. & David, K. (2007). Organizational Behavior, Human Behavior at

Work. New Delhi: Tata McGraw Hill Publication.

4. Greenberg, J. & Baron, R.A. (2005). Behavior in Organizations. New Delhi: Pearson Education.

Semester: I Course Title: Human Resource Management Course Code: FLUCBD105T **Course: BBA LLB**

L-T-P Credit- 4-0-0

Course Objectives (CO) -

CO1. To understand the scope of HRM for any industry. CO2. To differentiate between recruitment and selection. CO3. To formulate the competency-based pay structure. CO4. To discover various methods of performance appraisal.

S. No.	Contents	
Unit I	INTRODUCTION Nature and Scope of HRM. HRM and competitive advantage. Changing environmentof HRM; Role and qualities of an HR manager; Concept of international HRM.	
Unit II	Job analysis: Concept, and collecting data for it. Job descriptions and job specifications. HRP - Planning and forecasting HR needs. Recruitment- Internal and outside sources ofcandidates. Workforce diversity. Selection – Introduction and process of selection	
Unit III	Employee orientation. Training: process and methods; Concept of performance management. Methods of performance appraisal	
Unit IV	Nature and objective of compensation management - Components of Pay structure in India. Competency base pay and other trends in compensation management and Fringe benefits	d
Unit V	SEPARATION Separation: lay-off, resignation, retrenchment, Voluntary Retirement Scheme, exit interviews; Job Stress: factors & remedies, Counseling and Mentoring	

Course Learning Outcomes (CLOs): On completion of this course, thestudents will be able to:

CLO1: Define the role of HR managers in understanding various

dynamics of human resource environment.

- CLO2: Make use of training methods and their advantages and disadvantages to evaluate various training methods.
- CLO3: Create the various trends of compensation and explain the influence of a good compensation system on human capital.
- CLO4: Analyze the various traditional and modern methods of performance appraisal along with their implementation.

Semester: I Course Title: Accounting principles and practices Course Code: FLUCBD103T Credit: 4 Course: BBA LLB

L-T-P

4-0-0

Learning Objectives:

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1. To prepare learners to understand the Scope of Cost Accounting in any business activity.

2. To learn the cost accounting treatment in relation to Material Cost Accounting, Employee's Costing and Overheads Costing.

3. To develop the learners to establish the interface between Cost Accounting Standards and the various elements of Cost.

4. To enhance the abilities of learners to develop the concept of management accounting and its significance in the business.

5. To enable the learners to understand, develop and apply the techniques of management accounting in the financial decision making in the business corporates.

S. No.	Contents
Unit I	FUNDAMENTALS OF ACCOUNTING (Accounting Principles)
	a. Evolution, Concept, Meaning and Importance of Accounting;
	b. Interrelationship of Accounting with other disciplines;
	c. Branches of Accounting;
	d. Accounting Principle: Concepts and Conventions;
	e. Concept and Relevance of Indian Accounting Standards and IFRS;
	f. Accounting Process/Cycle: Double Entry System and Book keeping;
	g. Accounting Equation;
	h. Accounting Concepts & Classification: Assets, Liabilities, Capital;
	i. Accounts Receivables, Accounts Payable, Goods, Expenses & Expenditures;
	j. Concept of Capital and Revenue
Unit II	MECHANICS OF ACCOUNTING - I
	a. Recording of Journal Entries;
	b. Posting to Ledger Accounts;
	c. Summarizing with Trial Balance;
	d. Rectification of Errors
Unit III	MECHANICS OF ACCOUNTING II
	(Preparation of Final Accounts)
	a. Trading Account
	b. Profit & Loss Account
	c. Balance Sheet

	d. Final Account with Adjustments
Unit IV	DEPRECIATION ACCOUNTING:
	a. Meaning and causes of depreciation
	b. Statutory Theory of depreciation
	c. Straight Line Method
	d. Diminishing Balance Method
	e. Accounting of disposal (partial and complete) of asset
	f. Change in methods
Unit V	RECENT TRENDS IN ACCOUNTING:
	a. Forensic Accounting
	b. Human Resource Accounting
	c. Responsibility Accounting
	d. Inflation Accounting
	e. Environmental Accounting

Reference Books:

Cost and Management Accounting, M. N. Arora, Vikas Publications

Cost and Management Accounting, Jawahar Lal, Tata McGraw Hill Publication

Cost Accounting: Theory and Problems, Maheshwari, S.N. and Mittal, S.N., Vikas Publication

United University Prayagraj Faculty of Law 2021-22

Semester: I Course Title: Computer Application (Standard) Course Code: CASCABD10T Credit: 4 Course: BBA LL.B

L-T-P 4-0-0

Course Objective: The main objective of this course is to provide knowledge about basics of computer hardware and software and their significance. To acquainted/well versed students with the applications of MS Office and Internet technologies. This subject will helpful in work seamlessly at any offices, whether Govt. or Private. Developing skills to safely and correctly use websites and email etc.

Unit	Contents
Ι	INTRODUCTION TO COMPUTER
	Introduction to Computer, Hardware, Computer Memory Input and Output Devices Interaction
	between User and Computer Introduction to Free and Open Source Software, Definition of
	Computer Virus, Types of Viruses, Use of Antivirus software. Computer Networks: Network types,
	Network topologies , Modes of Data communication, Internet: Netiquettes, Architecture &
	Functioning of Internet, Basic services over Internet like WWW, FTP, Telnet, IP addresses, ISPs,
	URL, Domain names, Web Browsers, Internet Protocols, Search engines, e-mail.
II	MS OFFICE-I: MICROSOFT WORD
	Introduction, Working with Tables, Finding and replacing text, Mail merge, Macros, Menus and
	Tool Bar, Creating and Formatting Tables, Formatting of Letters, Quotation, Invoice, Purchase
	Order, Sales Order, Application of Mail Merge in Business, Designing the word document with
	Images and Graphs
III	MS OFFICE-II: MICROSOFT EXCEL
	Introduction, Add, Subtract, Multiply, Divide in Excel, Excel Data Validation, Filters, Grouping,
	Logical functions (operators) and conditions, Visualizing data using charts, Types of Charts and
	Graphs, Financial Functions, Boolean, Logical Functions, Analyzing the financial impact of Loans
	and Investment, Amortization Schedule, Maintenance of Accounting books and final accounts;
	financial reports generation.
IV	MS OFFICE-III: MICROSOFT POWER POINT
	Introduction to Power Point, Tool Animation, Templates, Designing Presentations, Slide Show
	Controls, Printing presentations, Customizing Presentations, Auto Content Wizard, Creating Links
	in Slides, Inserting charts, adding tables, Clipping, Slide animation, Inserting Pictures, Working
	with tables, Working with charts, Slide Effects.
V	INTRODUCTION TO INTERNET & E-COMMERCE
	Internet and Internet application Introduction, Internet evolution Working of Internet, Use of
	Internet Overview of World Wide Web (Web Server and Client) Introduction to Search engine and
	Searching the Web Downloading files Introduction to Web Browsers Working with E-mail
	(creation and use of the same),Introduction, Comparison

Course Outcomes:

- Designed to provide hands on learning of applications and automated systems in businesses.
- Enhance learning of internet and online business.
- Provides hands-on use of Microsoft Office applications.
- Provide foundational or computer literacy curriculum that prepares students for life-long learning of computer concepts and skills.

Recommended Text Books

- 1. Norton, P. Introduction to Computers. New Delhi: Tata McGraw Hill Publications.
- 2. R.S. Salaria, Computer Fundamentals, Khanna Publishing House, Delhi
- 3. Singh, V. Simplified MS-Office. New Delhi: Computech Publications Ltd.
- 4. Sinha, P. K., & Sinha, P. Computer fundamentals. New Delhi: BPB Publications.
- 5. E-Commerce, Fundamentals and Applications, Chan Henry, Wiley Publications.

Recommended Reference Books

- 1. Alexis Leon & Mathew Loen, Introduction to Computers with MS-OFFICE, TMH.
- 2. Williams/Sawyer, Using Information Technology.
- 3. Norton. P., Introduction to computers, 7Ed, TMH.
- 4. Curin, D.P., Foley, K.Sen, and C.S.Morin, Introduction to Information Technology -Breaking Wave.
- 5. Morley, D. and Parker, C. S., Understanding Computers: Today and Tomorrow, 11Ed, Thomson Learning.

United University Prayagraj Faculty of Law 2021-22

Semester: II Course Title: Law of Contract-II Course Code: FLUCBD201T Credit: 4

Course: BBA LLB

L-T-P 4-0-0

Course Objective: This course is designed to acquaint a student with the conceptual and operational parameters of various general principles relating to contract law. Itams to equip the students with the basics of Contract law to enable them to deal effectively with the various disputes related to contracts.

S. No.	Contents
Unit I	 Contract of Indemnity (s. 124, 125) and Guarantee(s. 126- 147) Concept & Definition Essentials of Indemnity and Guarantee Rights and Liabilities of parties Difference between Indemnity and Guarantee

Unit II	Contract of Bailment (s. 148- 171) & Pledge (s. 172-179)
	Concert & Definition
	Concept & Definition
	Essentials of Bailment & Pledge
	Rights and Liabilities of Parties
Unit III	Contract of Agency (s. 182-189, 196-200,201-210)
	Concept & Definition
	• Kinds of Agency
	Creation of Agency
	Termination of Agency
Unit IV	The Sale of Goods Act, 1932
	Introduction, Concept, and formation of contract of sale
	Conditions and Warranties,
	Doctrine of Caveat Emptor andDoctrine of Nemo dat quod nonhabet
	• Performance of the Contract, Duties of seller and buyer.
	Rules relating to delivery of goods
	Unpaid Seller: concept
	Suit for Breach of Contract
Unit V	The Partnership Act, 1930
	Definition of Partnership and Partner
	• Partnership at Will, ParticularPartnership.
	• Registration of firm: Application of Registration and Effects of Non-Registration.
	• Right, Duties and Liabilities of Partner
	Relation of partners to Third Parties
	Incoming and outgoing partners
	Dissolution of Firm

Course Outcome: The outcome of this course is as follow:

- 1. Understanding the basic and advanced concepts of law of contract.
- 2. It will provide students with the critical faculties necessary in an academic environment, on the job, and in an increasingly complex and interdependent world.
- 3. To interpret and apply the provisions of the general principles of the Indian Contract Act, 1872 critically.

Text Books

- 1. Dr. Avtar Singh: Law of Contract & Specific Relief, Eastern Book Company, Lucknow
- 2. Dr. R. K. Bangia: Contract, Allahabad Law Agency, Allahabad
- 3. Dr. R. K. Bangia: Sale of Goods Act, Allahabad Law Agency, Allahabad
- 4. H. K. Saharay: Dutt on Contract-The Indian Contract Act, 1872, Eastern Law House, Kolkata
- 5. Justice K. Kannan: Mulla: The Sale of Goods Act and the Indian Partnership Act, LexisNexis, New

6. M. Krishnan Nair: Indian Contract Law, Orient Longman, HyderabadReference

Books:

- 1. N. C. Seddon, R. A. Bigwood & M. P. Ellinghaus: Cheshire and Fifoot -Law of Contract, Butterworths, London
- 2. J. Beatson, Andrew Burrows & John Cartwright: Anson's Law of Contract, OxfordUniversity Press, London
- 3. Pollock & Mulla (revised & edited by Nilima Bhadbhade): Indian Contract Act, 1872,Lexis Nexis, Gurgaon

E-Sources

- 1. https://www.jstor.org/stable/25760487
- 2. https://www.jstor.org/stable/42705458
- 3. https://www.iosrjournals.org/iosr-jhss/papers/Vol.%2021%20Issue7/Version-5/T210705159172.pdf

Semester: II	
Course Title: Law of Torts	,MVA & CPL
Course Code: FLUCBD202	Т
Credit: 4	

Course: BA LLB

L-T-P 4-0-0

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Course Objective:

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- To discuss the nature and functions of Law of Torts to give a firm understanding of the purpose of the torts law.
- To enable students, relate various torts in day to day life with practical examples.
- To enable them to look at the remedies and defences available against various forms of torts.
- To enable them to analyse provisions of the Consumer Protection Act, 2019 and its application.

S. No.	Contents
Unit I	 INTRODUCTION TO LAW OF TORTS Definition, Nature and Scope of Law of Torts
	 Torts and Crime
	Torts and Contract
	• Essential Elements of Law of Torts.
	Pigeon Hole Theory
Unit II	DEFENCES
	Specific Defences
	• Volenti non fit injuria
	• Act of God (Vis major)
	Inevitable Accident
	• Necessity
	Private Defense
	Novus actus interveniens
	Statutory Authority Indicial and Oussi indicial Authority
	Judicial and Quasi-judicial AuthorityParental and Quasi-parental Authority
	PARTIES
	Capacity and Parties in Torts
	Joint and Several Tort-feasors
	Malfeasance, Misfeasance, Nonfeasance.
Unit III	LIABILITY
	• Strict Liability – Introduction

	NUISANCE & NEGLIGENCE
	 Nuisance – Definition Types of Nuisance: Private, Public and Statutory Nuisance Essentials of Private Nuisance Negligence – Definition Elements of Negligence Res Ipsa Loquitor Contributory Negligence Defences
	DEFAMATION
	 Defamation – Introduction – Definition Libel and Slander – Its Differences Essentials of Defamation Innuendo Defences
Unit IV	TRESPASS
	 Trespass to Person Assault Battery – Mayhem False Imprisonment. Trespass to Land – Definition – Methods – Trespass abinitio – Remedies – Defences
	REMEDIES
	 Judicial Remedies Damages – Types of Damages – Remoteness of Damages Injunction – Constitutional Remedies Extrajudicial Remedies Self-help – Expulsion of the trespasser
	CONSUMER PROTECTION ACT, 2019
Unit V	 History and Development of Consumer Protection Laws in India Object and Reasons of Consumer Protection Act, 2019 Definitions, Consumer Protection Councils Consumer Disputes Redressal Agencies
	LIABILITY ARISING OUT OF ACCIDENTS
	• Liability Arising out of Accidents: Relevant Provisions of the Motor Vehicles Act, 1988- Liability without Fault-Insurance of Motor Vehicle Against Third-Party Risks-Claims Tribulation

Course Outcome: On successful completion of this course the students will be able to:

- Read, interpret and apply the Law of Torts in Indian and International contexts.
- Analyze the complexities involved in tort law and construct legally cogent responses.
- Apply their knowledge to solve factual situations under tort law and support them with logical arguments.
- Write research papers/notes and case comments.

Text Books:

- R. K. Bangia: Law of Torts (Including Compensation under The Motor Vehicles Act and Consumer Protection Laws), Allahabad Law Agency, Allahabad.
- J. N. Pandey: Law of Torts, Central Law Publications, Allahabad
- Avtar Singh: P. S. A. Pillai's Law of Tort, Eastern Book Company, Lucknow.
- S. K. Kapoor: Law of Torts, Central Law Agency, Allahabad.
- R. F. V. Heuston & R. A. Buckley: Salmond & Heuston on the Law of Torts, Sweet & Maxwell, London.

Reference Books:

- Tort Law in India by <u>Sathya Narayan</u>.
- Modern Tort Law by <u>V.H. Harpwood</u>.
- Indian Case-Law on Torts by Alexander Richard Dundas.

E-Sources:

- SCC Online <u>https://www.scconline.com</u>
- Manupatra <u>https://www.manupatrafast.com/</u>
- HeinOnline <u>https://home.heinonline.org</u>
- JSTOR <u>https://www.jstor.org/</u>
- Legal Services India https://www.legalserviceindia.com/

Semester: II LLB Course Title: General English - II Course Code: ARSEGBD20T Credit: 4 Course: BBA

L-T-P 4-0-0

Course Objective: To understand the importance of English communication skills in legal parlance. Sharpen their comprehension skills by intensive reading and active participation in discussions, debates, & simulations. Give impromptu speeches and prepare presentations on legal matters. Develop communication skills. Learn legal terminology and foreign expressions used in legal contexts. Learn formats for official correspondence and legal writing. Students should learn and practice appropriate preparation for writing grammatical sentences. Students should learn skills in English expression including logical organisation and correct sentence structure.

S. No.	Contents
Unit I	Grammar, Usage & common errors in English
	Writing for clarity and Conciseness (Avoiding, repetition & ambiguity)
	Common Errors in usage
	Use of appropriate words
	Rearrangement of sentences
Unit II	Building vocabulary for legal contexts.
	Vocabulary:
	Foreign words and phrases (important Latin and English affixes)
	Certain set expressions and phrases.
	One word substitutes
	Words often confused.
	Legal Terms.
	Vocabulary used in legal contexts
	Foreign Expressions used in law
	Legal Maxims (Attached in the-end of the syllabus)
Unit III	Comprehension Skills
	Common Logical fallacies.
	Comprehension of Legal Texts.
Unit IV	Composition Skills
	1) Letter writing
	2) Use of cohesive devices(Legal drafting)
	3) Précis writing, summarizing and briefing
	4) Brief writing and drafting of reports.
	5) Essay writing on topics of legal interest.
	6) Various of sentence structures and verb patterns.
	7) Translation (from English to regional languages and from regional languages to English)
Unit V	Literature
	A) Prose: Mosaic: Modern English Prose
	The following essays are prescribed:
	i) On Doing Nothing – J.B. Priestly

ii) Arguing – Robert Lynd
iii) Education and the Training of Character – Richard Livingstone
iv) The Secret of Work – Swami Vivekananda
v) The Population Bomb – P.R. Enrlich
vi) Life's Philosophy – Jawaharlal Nehru
vii) Gandhi: Through the Fire - Krishna Kriplani
B) Non-Detail: Edmund Bruke: Speeches on American Taxation and Conciliation with
America.
C) Drama: Shakespere: The Merchant of Venice (Series, J. Lahiri)

Course Outcome:

- **1.** After completing the course the students shall be able to understand English better, write accurately, and speak fluently.
- 2. Their strength in English language would help them participate actively in debates and simulations and their knowledge of legal vocabulary, legal terms and legal maxims will help them to understand legal concept better and also give them ability to write in a legal context.

Text Books:

- 1. Legal Maxims (Reference Text) by Madabushi Sridhar
- 2. Murli Manohar, Art of Conveyancing and Pleading, Eastern Book Company, Lucknow, 2004
- 3. Communication Skills by C.B. Gupta
- 4. C.Tripathi, Legal Language,Legal Writing and General English,Central Law Publications,New Delhi,2005. Chapter 4
- 5. Prose Mosaic: Modern English Prose V.A. Shahane Publishers: The Macmillan India Ltd.
- 6. Non-Detail-Edmund Bruke: Speeches on American Taxation and Conciliation with America V. VenkataSubbiah.

Reference Books:

- 1. The law and the lawyers Excerpts from The Autobiography of M.K. Gandhi, NavJeevan Publishing House, Ahmedabad.
- 2. Communication Skills by Sanjay Kumar Pushplata, Oxford University Press.
- 3. Business Communication by Asha Kaul, Prentice Hall of India.
- 4. Business Correspondence and Report Writing by Sharma and Mohan, Tata Macgrow Hill.
- 5. Speak in English You Can by Prof. Lakshminarayanan K.R, Scitech Publications (India)Pvt. Ltd.
- 6. Command of Language in the profession of Law Lord Denning
- 7. Legal Maxims (Reference Text) by Madabushi Sridhar

E-Sources:

- Westlaw International. ...
- Hein Online. ...
- LexisNexis. ...

Semester: II LLB Course Title: Principles of Management and Managerial Ethics Course Code: FLUCBD204T Credit: 4 Course: BBA

L-T-P 4-0-0

Course Objective:

Objective of this course is to develop competencies and knowledge of students to become effective management professionals to orient students on recent changes and development in the field of management and to impart knowledge on Contemporary issues and challenges in the field of Management.

S. No.	Contents
Unit I	Basics of Management
	 Definition – Management Role of managers Evolution of Management thought Organization and the external factors Evolution of Management thought Organization and the environmental factors Level of Management Trends and Challenges of Management in Global Scenario.
Unit II	Planning Nature and purpose of planning
	Planning process
	• Types of plans – Objectives
	Managing by objective (MBO)
	• Strategies – Types of strategies
	• Policies
	Decision Making
	Types of decision

	Decision Making Process
	Rational Decision Making
Unit III	Organizing Noture and purpose of organizing
	Nature and purpose of organizing
	Organization structure
	Formal and informal groups organization
	Line and Staff authority
	Depart mentation Span of control
	Centralization and Decentralization
	 Delegation of authority
	Staffing
	Selection and Recruitment
	Orientation
	Career Development
	 Career stages Training
	TrainingPerformance Appraisal.
	renomance Appraisa.
Unit IV	Directing
	Creativity and Innovation
	Motivation and Satisfaction
	Motivation Theories
	Leadership Styles
	Leadership theories
	 Communication Barriers to effective communication
	Organization Culture
	Elements and types of culture
	Managing cultural diversity.

Unit V	Managerial Ethics
	• Ethics and Human Interface,
	• Management and Moral,
	Meaning of Managerial Ethics,
	• Public Service Values and Ethics in Public Administration,
	• Ethical Principles of Executives,
	• Models of Managerial Ethics,
	• Importance of Managerial Ethics.

Semester: II LLB Course Title: Talent Management Course Code: FLUCBD205T Credit: 4 Course: BBA

L-T-P 4-0-0

Course Objective:

Objective of this course is to develop competencies and knowledge of students to become effective management professionals to orient students on recent changes and development in the field of management and to impart knowledge on Contemporary issues and challenges in the field of Management.

Unit	Content	Hrs
Ι	Introduction to Talent Management	8
	Concept and overview, scope and objectives, need of talent management,	
	Role of Talent management in building sustainable competitive advantage	
	to a firm; Key Processes of Talent Management, Role of Talent	
	Management in Building Sustainable Competitive Advantage to an	
	Organization, Talent vs. Knowledge, Consequences of Failure in	
	Managing Talent; Identifying and Assessing High-Potential Talent:	
	Current Organizational Practices.	
II	Talent Acquisition	6
	Defining talent acquisition, Sources of talent, Attracting and recruiting the	
	best talent, Levels and Stages in Talent acquisition, Talent acquisition	
	process, Trends in talent acquisition.	
III	Talent Retention	6
	Meaning of employee retention, Reasons why employees leave an	
	organization, strategies for employee retention, Factors involved in	
	employee retention.	
IV	Integrating and Developing Talent	
	Building Employee Engagement, Knowledge management, Competency	8
	Development, Principles of Compensation plan, Designing Reward	
	Policies an Strategies, Succession Planning, Career Planning: Process,	
	Career Anchors, Career Paths	
V	Trends in Talent Management	8
	Strategies or Managing Talent, Innovative Work Practices, New Job	
	designs and Job Redesigning, Diversity Management, Practices and	
	Challenges of Talent Management	

Course Objective:

Objective of this course is to develop competencies and knowledge of students to become effective management professionals to orient students on recent changes and development in the field of management

and to impart knowledge on Contemporary issues and challenges in the field of Management.

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Semester: II Course Title: Principles of Financial Management Course Code: FLUCBD211T Course: BBA LLB L-T-P 4-0-0

Credits: 4

Course Objective:

Objective of this course is to develop competencies and knowledge of students to become effective management professionals to orient students on recent changes and development in the field of management and to impart knowledge on Contemporary issues and challenges in the field of Management.

S. No.	Contents
Unit I	 Essentials of Financial Management Financial Management – An Overview Finance and Related Disciplines; Scope of Financial Management: Objectives of Financial Management; Primary Objective of Corporate Management; Organization of Finance Function. Time Value of Money Rationale; Techniques; Practical Applications of Compounding; and Present Value Techniques. Risk and Return Conceptual Framework of Risk and Return: Type of Risks; Risk and Return of a Single Asset Risk and Return of Portfolio; Portfolio Selection; and Capital Asset Pricing Model (CAPM)
Unit II	 Capital Budgeting Capital Budgeting – Principles and Techniques, Nature of Capital Budgeting; Data Requirement identifying Relevant Cash Flows; Evaluation Techniques; and Capital Budgeting Practices in India Capital Budgeting – Additional Aspects Net Return Value; Internal Rate of Return; Profitability Index Methods, Analysis of Risk and Uncertainty in Capital Budgeting Description and Measurement of Risk and Risk Evaluation Approaches.
Unit III	 Leverage Concept and Measurement of Cost of Capital Importance and concept; Measurement of Specific Costs; Computation of Overall Cost of Capital; and Cost of Capital Practices in India. Operating, Financial and Combined Leverage Operating Leverage; Financial Leverage; and Combined Leverage.

Unit IV	Capital Structure
	 Capital Structure Cost of Capital and Valuation Capital Structure Theories; Net Income Approach; Net Operating Income (NOI) Approach; Modigliani-Miller (MM) Approach; and Traditional Approach Designing Capital Structure Profitability Aspect; Liquidity Aspect; Control; Leverage Ratios for other Firms in the Industry; Nature of Industry; Consultation and Investment Bankers and Lenders; Timing of Issue; Characteristics of Company; Tax Planning; and Capital Structure Practices in India.
Unit V	 Dividend Policy Accounting Basics of Dividend, Popular Dividend Theories, Valuation Irrelevance of Dividends; and Relevance of Dividends. Determinants of Dividends Policy Factors; Dividend Policy in India; Bonus Shares (Stock dividend) and Stock (Share) Splits; Legal, Procedural; and Tax Aspects associated with Dividend Decision.

Books for Reference:

Khan, M.Y & Jain, P.K.: Financial Management; Tata McGraw Hill, New Delhi Pandey, I. M.: Financial Management; Vikas Publishing House, New Delhi Chandra, Prasana: Financial Management; Tata McGraw Hill, New Delhi Kishore Ravi, M: Financial Management; Taxman

Semester: II LLB Course Title: IT for Lawyers Course Code: CASCABD20T Credit: 4

Course: BBA

L-T-P 4-0-0

Course Objectives:

- 1) Evaluate the law in relation to intellectual property, Internet content, eBusiness and eGovernance.
- 2) Critically analyses the law in relation intellectual property the regulation of Internet content, eBusiness and eGovernance and make suggestions for reform.
- 3) Developed research skills and knowledge of technical and legal IT resources in preparation for classes.
- 4) Developed the ability to critically review national, EU and international IT law policy,
- 5) Developed competence in the use of key online and offline IT legal resources

S. No.	Contents
Unit I	Introduction to Information Technology law
	a) Information Technology Contracts
	b) Electronic contract and Torts
	c) Information and communication technology crime
	d) Data protection and freedom of information
Unit II	Intellectual Property(IP)
	a) Software patentability and copyright
	b) The database right
	c) Protection of domain names using trademarks
	d) Copyright issues online, including peer-to-peer and online libraries
Unit	Regulation on Internet Content
III	a) Internet Service Provider(ISP) liability
	b) Criminal law(hacking, denial of service(DoS), cyber-security, pornography and censorship)
	c) Virtual torts
Unit	eBusiness
IV	a) Information security(including digital signature)
	b) Software contracts and licensing
	c) Open Source Software
	d) Online Dispute Resolution

Unit V	eGovernance
	a) Online and employee surveillance
	b) Privacy and data protection (including privacy enhancing technologies)
	c) Information security and corporate governance
	d) Security and terrorism
	e) Technical standardization

References:-

- 1) "Information Technology Law" by Lloyd, 5th Edition, OU Publication
- 2) "Copyright Law in the Digital Society" Aplin, Hart Publication
- 3) "intellectual Prope1ty" by Bainbridge, D, 8th Edition, Longman Publication
- 4) "Introduction to Information Technology Law" by Bainbridge, 6th Edition, Longman
- 5) "Information Technology Law: The law and society" by Murray, 1st Edition, OU 6) Publication
- 7) "Information Technology Law" by Rowland and MacDonald, 4th Edition, Routledge-Cavendish Publication
- 8) "E-Commerce Law" by Todd, 1st Edition, Routledge-Cavendish Publication.
- 9) "Information Technology Law and Practice", by Vakul Sharma-English-Universal Law PublishersPaperback_Edition-3 Rev edition.

